



The Latin American Cloud, Content and Telecoms Executive Summit

7-9 April 2025, Dominican Republic

AGENDA

Founding Partner



Associate Partners



Strategic Consulting Partner



www.cctevents.net

Thank you to all our CCT Latam 2025 Partners



If you interested in speaking,
sponsoring or attending CCT Latam
2026 please contact Rachel Jones at:

racheljones@theintelligentnetwork.net



Welcome

Dear executive

We are delighted to welcome you to the inaugural CCT Latam (The Latin American Cloud, Content and Telecoms Executive Summit) and we hope that you find the next two days informative and productive, with thought-provoking discussion.

With invaluable support from our founding partner, **EdgeUno** this new and much-needed Latin American summit is designed to provide a unique platform for you to have open debate and discussion on the challenges and opportunities impacting on the development of digital infrastructure and connectivity across Latin America. We would like to openly encourage you to participate actively in the sessions, raise awareness of some of your most pressing concerns and challenges, help to find industry-wide solutions and we will help facilitate that process. This is your forum to look at ways to work together, gain a shared understanding on common areas of interest, benefit from high quality content and discussions that can help advance connectivity and infrastructure across the region.

We would like to give a very big thanks to our Founding Partner, **EdgeUno** and our Associate Partners, **Angola Cables/TelCables, EdgeConneX, Kentik** and **Cambridge Management Consulting** who without their support, this summit would not be possible. We would also like to thank **Erick Contag**, President, Board of Trustees, Suboptic & CEO, Stratworks, **Tim Passingham**, Chairman, Cambridge Management Consulting, **Steve Sasse**, Regional Director, Americas, Datacenter Hawk, **Gabriel Holgado**, Founder & CEO, Nethinker and **Carlos Raimar Schoeninger**, CEO, Padtec for their invaluable role as moderators of the meeting and we would also like to thank all our speakers for sharing their valuable insight.

Warm regards

Rachel Jones, CEO, CCT Latam

CCT LATAM 2025 ATTENDEE INFORMATION

Conference Sessions

All Conference sessions will take place in Salon A & B at the El Flamboyán Conference Center.

WIFI

Name: Casa De Campo Open Network
(No Password Required)

Lunch

Lunch on both days will take place in Salon C at the El Flamboyán Conference Center.

Evening Events – Tuesday 8 April 2025

5.45pm | Cocktail Reception

All CCT Latam attendees are invited to the CCT Latam cocktail reception sponsored by **EdgeUno** taking place at the **Lagos Restaurant Terrace**. The Lago Restaurant Terrace is a few minutes walk from the El Flamboyán Conference Center and there will be CCT staff to show you where to go.

8.00pm | Dinner

CCT Latam attendees are invited to the CCT Latam dinner which will take place at **La Casita Terrace at Casa de Campo**.

> Meeting point for anyone who wishes to get transport: Flamboyán Terrace

> **Time:** 7.45pm

> **Drop Off:** Pharmacy (the closest point to La Casita)

> **Pick up:** The buses will wait in the same location to take them back to the hotel.

Tuesday 8 April 2025

8.15am | Registration and breakfast

8.45am | **THE FUTURE OF THE LATIN AMERICAN CLOUD, CONTENT AND TELECOMS ECOSYSTEM: MEETING EVOLVING CONNECTIVITY DEMAND, NEW BUSINESS MODELS AND REDEFINING PARTNERSHIP STRATEGIES**

Moderator: Erick Contag, President Board of Trustees, SUBOPTIC & CEO, STRATWORKS

Speakers:

Jeff Ferry, Board Member, ELEA DATA CENTERS

Renato Tradardi, CEO, GOLD DATA

Ray Collins, CEO, LIBERTY NETWORKS, SVP & Chief Strategy Officer, LIBERTY LATIN AMERICA

Pedro Henrique Fragoso, CEO, TECTO

9.45am | Coffee Break

Sponsored by: 

10.20am | **SUBSEA CONNECTIVITY: MEETING DEMAND VS OVERSUPPLY - EXISTING INFRASTRUCTURE, NEW CABLE BUILDS, NETWORK DIVERSITY AND LATENCY**

Moderator: Erick Contag, President Board of Trustees, SUBOPTIC & CEO, STRATWORKS

Speakers:

Angelo Gama, CEO, ANGOLA CABLES

Steve Orlando, CEO, SEABORN NETWORKS

Roberto Migliozi, Chief Revenues Office – Wholesale Americas, IP & Data Latam - Director, SPARKLE

Carlos Pazmiño, CEO, CABLE ANDINO, Subsea and International Facilities Director, TELCONET

11.20am | Coffee Break

Sponsored by: 

11.40am | **DATA CENTRES: DRIVERS OF DEMAND AND FUTURE INVESTMENT OPPORTUNITIES - IMPLICATIONS FOR CONNECTIVITY AND ACCESS ACROSS LATIN AMERICA**

Moderator: Steve Sasse, Regional Director, Americas, DATACENTER HAWK

Speakers:

Yusuf Nahmiyas, CEO, DH HORIZON AMERICAS

Phillip Marangella, Chief Marketing and Product Officer, EDGECONNEX

Serafim Abreu Junior, CEO, NEXTSTREAM DATA CENTERS

Eduardo Sodero, CEO, TAKODA DATA CENTERS

12.40pm | Lunch

Sponsored by:



2.00pm | **THE FUTURE OF CLOUD, EDGE CONNECTIVITY AND CONTENT IN LATIN AMERICA AND IMPLICATIONS FOR INFRASTRUCTURE AND FIBRE CONNECTIVITY REQUIREMENTS IN THE REGION**

Moderator: Gabriel Holgado, Founder & CEO, NETHINKER

Speakers:

Avi Freedman, CEO, KENTIK

Ivo Ivanov, CEO, DE-CIX

Cole Crawford, CEO, VAPOR IO

3.00pm | Coffee Break

Sponsored by: 

3.25pm | **EVALUATING THE INVESTMENT LANDSCAPE AND IMPLICATIONS FOR THE FUTURE OUTLOOK, GROWTH AND DEVELOPMENT OF DIGITAL INFRASTRUCTURE AND CONNECTIVITY IN LATIN AMERICA**

Moderator: Tim Passingham, Chairman, CAMBRIDGE MANAGEMENT CONSULTING

Speakers:

Alex Swirski, Principal, ACTIS

Michel Faleni, Global Vice President, Emerging Services, BTS

Mattia Monti, Head of Latin America Media and Communications, JP MORGAN



Tuesday 8 April 2025 (Continued)

4.20pm | Coffee Break

Sponsored by: 

4.40pm | **THE ANDEAN REGION: CHILE, COLOMBIA, PERU AND ARGENTINA - MARKET DYNAMICS AND LATEST DEVELOPMENTS IN DIGITAL INFRASTRUCTURE AND CONNECTIVITY: OVERCOMING THE CHALLENGES**

Moderator: Steve Sasse, Regional Director, Americas, DATACENTER HAWK

Speakers:

Alex M. Ternero, CEO, FIBERLUX

Alex Jucius, CEO, GIGAFIBRA+

Estrella Zaharia, Deputy General Manager, GILAT PERU

Adriano Schulz, Founder and COO, IX METRO POWERHOST DATA CENTER

Mauro Magrini, CEO, VELONET, President, NAISP, Colombia



5.45pm | **Cocktail Reception:** Lagos Restaurant Terrace

Sponsored by

8.00pm | **CCT Latam 2025 Dinner** Casita Terrace

Wednesday 9 April 2025

8.30am | Welcome coffee and breakfast

9.10am | **SPOTLIGHT ON MEXICO: THE CHANGING COMPETITIVE LANDSCAPE AND IMPLICATIONS FOR DIGITAL INFRASTRUCTURE DEVELOPMENT AND CONNECTIVITY**

Moderator: Gabriel Holgado, Founder & CEO, NETHINKER

Speakers:

Renato Tradardi, CEO, GOLD DATA

Rafael Eduardo Espino Hernandez, Commercial Director, BESTEL

Abraham Smeke, CEO, Global Carrier, C3NTRO TELECOM HOLDING GROUP

10.25am | Coffee Break

10.55am | **CARIBBEAN AND CENTRAL AMERICA - THE BRIDGE BETWEEN NORTH AND SOUTH AMERICA**

Moderator: Tim Passingham, Chairman, CAMBRIDGE MANAGEMENT CONSULTING

Speakers:

Giovanni King, CEO, BLUE NAP AMERICAS

José D. Casillas, CEO and Managing Director, HUB ADVANCED NETWORKS

Carmine Sorrentino, COO, LIBERTY NETWORKS

Gabriel Holgado, SVP, TAM-1

12.05pm | **SPOTLIGHT ON BRAZIL**

Moderator: Carlos Raimar Schoeninger, CEO, PADTEC

Speakers:

Jeff Ferry, Board Member, ELEA DATA CENTERS

George Farkass, Managing Director of Sales - Latam, INTELSAT

Rafael D. Pires, CEO, RW TELECOM

Joe Bergamaschine, Chief Strategy Officer & Partner, UM TELECOM

1.20pm | Lunch

2.40pm | Networking time and 1-2-1 meetings

4.00pm | End of summit

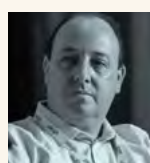
Meet the Speakers



Alex Swirski,
Principal,
ACTIS



Yusuf Nahmiyas,
CEO,
DH HORIZON
AMERICAS



Adriano Schulz,
Founder and COO, IX
METRO POWERHOST
DATA CENTER



Steve Orlando,
CEO,
SEABORN
NETWORKS



Angelo Gama,
CEO,
ANGOLA CABLES



Phillip Marangella,
Chief Marketing
and Product Officer,
EDGECONNEX



Mattia Monti,
Head of Latin
America Media and
Communications,
JPMORGAN



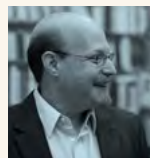
Roberto Migliozi,
Chief Revenues Office –
Wholesale Americas
IP & Data Latam -
Director, SPARKLE



**Rafael Eduardo
Espino Hernandez,**
Commercial Director,
BESTEL



Jeff Ferry,
Board Member,
ELEA DATA CENTERS



Avi Freedman,
CEO,
KENTIK



Erick Contag,
President Board of
Trustees, SUBOPTIC &
CEO, STRATWORKS



Giovanni King,
CEO,
BLUENAP
AMERICAS



Alex M. Temero,
CEO,
FIBERLUX



Ray Collins,
CEO, LIBERTY
NETWORKS, SVP & Chief
Strategy Officer, LIBERTY
LATIN AMERICA



Eduardo Sodero,
CEO,
TAKODA DATA
CENTERS



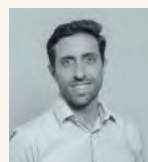
Michel Faleni,
Global Vice President,
Emerging Services,
BTS



Alex Jucius,
CEO,
GIGAFIBRA+



Carmine Sorrentino,
COO,
LIBERTY NETWORKS



**Pedro Henrique
Fragoso,**
CEO,
TECTO



Tim Passingham,
Chairman,
CAMBRIDGE
MANAGEMENT



Estrella Zaharia,
Deputy General Manager,
GILAT PERU



Gabriel Holgado,
Founder & CEO,
NETHINKER



Carlos Pazmiño,
CEO, CABLE ANDINO,
Subsea and International
Facilities Director,
TELCONET



Abraham Smeke,
CEO, Global Carrier,
C3NTRIO TELECOM
HOLDING GROUP



Renato Tradardi,
CEO,
GOLD DATA



Serafim Abreu Junior,
CEO,
NEXTSTREAM
DATA CENTERS



Joe Bergamaschine,
Chief Strategy Officer &
Partner,
UM TELECOM



Steve Sasse,
Regional Director,
Americas,
DATACENTER HAWK



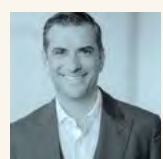
José D. Casillas,
CEO and Managing
Director, HUB
ADVANCED
NETWORKS



**Carlos Raimar
Schoeninger,**
CEO,
PADTEC



Cole Crawford,
CEO,
VAPORIO



Ivo Ivanov,
CEO,
DE-CIX



George Farkass,
Managing Director
of Sales - Latam,
INTELSAT



Rafael D. Pires,
CEO,
RW TELECOM



Mauro Magrini,
CEO, VELONET,
President, NAISP,
Colombia

Founding Partner



EdgeUno is the #1 ranked LATAM network in the world according to the CAIDA rank, delivering turnkey connectivity, cloud and edge solutions throughout Latin America and Emerging Markets. Our network includes over 50 Datacenters located in key cities across Argentina, Brazil, Chile, Colombia, Costa Rica, Ecuador, Egypt, Germany, Guatemala, Mexico, Peru, Puerto Rico, Saudi Arabia, Turkey, and the United States. We deliver high-availability, low-latency, and high-capacity connectivity with services such as IP transit, EPLs, Waves and Dark Fiber. We also are capable of providing a full one-stop shop in terms of IaaS solutions with our Colocation, Smart Hands / Remote Hands, Logistics Bare Metal and also Cloud Services. EdgeUno is your key to Latin America and beyond.

For more information follow us on LinkedIn at www.linkedin.com/company/edgeuno.

Associate Partners



Angola Cables is an internationally established ICT digital solutions and network services provider and has been ranked as the most interconnected operator* on the African continent. Through our integrated IP networks and data centres, we provide extensive, low-latency, direct access connectivity to the largest IXPs, Tier 1 operators and global content providers. Through our owned, high-capacity SACS, Monet, WACS and third-party submarine cable networks, the company directly connects to more than 20 Points of Presence and Internet Exchange Points in the Americas, Africa, Europe and Asia. Angola Cables also operates two data centres, AngoNAP Fortaleza Tier III (Brazil) and the data centre, AngoNAP Luanda (Angola), and manages PIX in Brazil and Angonix Angola - one of the largest Internet Exchange Points (IXPs) in Africa. Through our partners and resellers in selected markets we offer advanced and secure connectivity solutions and services to a range of customers across multiple industries. *The Center for Applied Internet Data Analysis (CAIDA) 2022

For more information, visit the website: www.angolacables.co.ao



Backed by EQT Infrastructure, part of the global investment organization EQT, EdgeConneX provides a full range of sustainable data center solutions worldwide. We work closely with our customers to offer choices in location, scale, and type of facility, from Hyperlocal to Hyperscale. EdgeConneX is a global leader in anytime, anywhere, and any scale data center services for a diverse portfolio of industries, including Cloud, AI, Content, Networks, and more. With a mission predicated on taking care of our customers, our people, and our planet, EdgeConneX strives to Empower Your Edge.

For more information visit www.edgeconnex.com



Kentik is the network observability company. Our platform is a must-have for the network front line, whether digital business, corporate IT, or service provider. Network professionals turn to the Kentik Network Observability Platform to plan, run, and fix any network, relying on our infinite granularity, AI-driven insights, and ridiculously fast search. Kentik makes sense of network, cloud, host and container flow, internet routing, performance tests, and network metrics. We show network pros what they need to know about their network performance, health, and security to make their business-critical services shine. Networks power the world's most valuable companies, and those companies trust Kentik.

To learn more about Kentik, please visit www.kentic.com

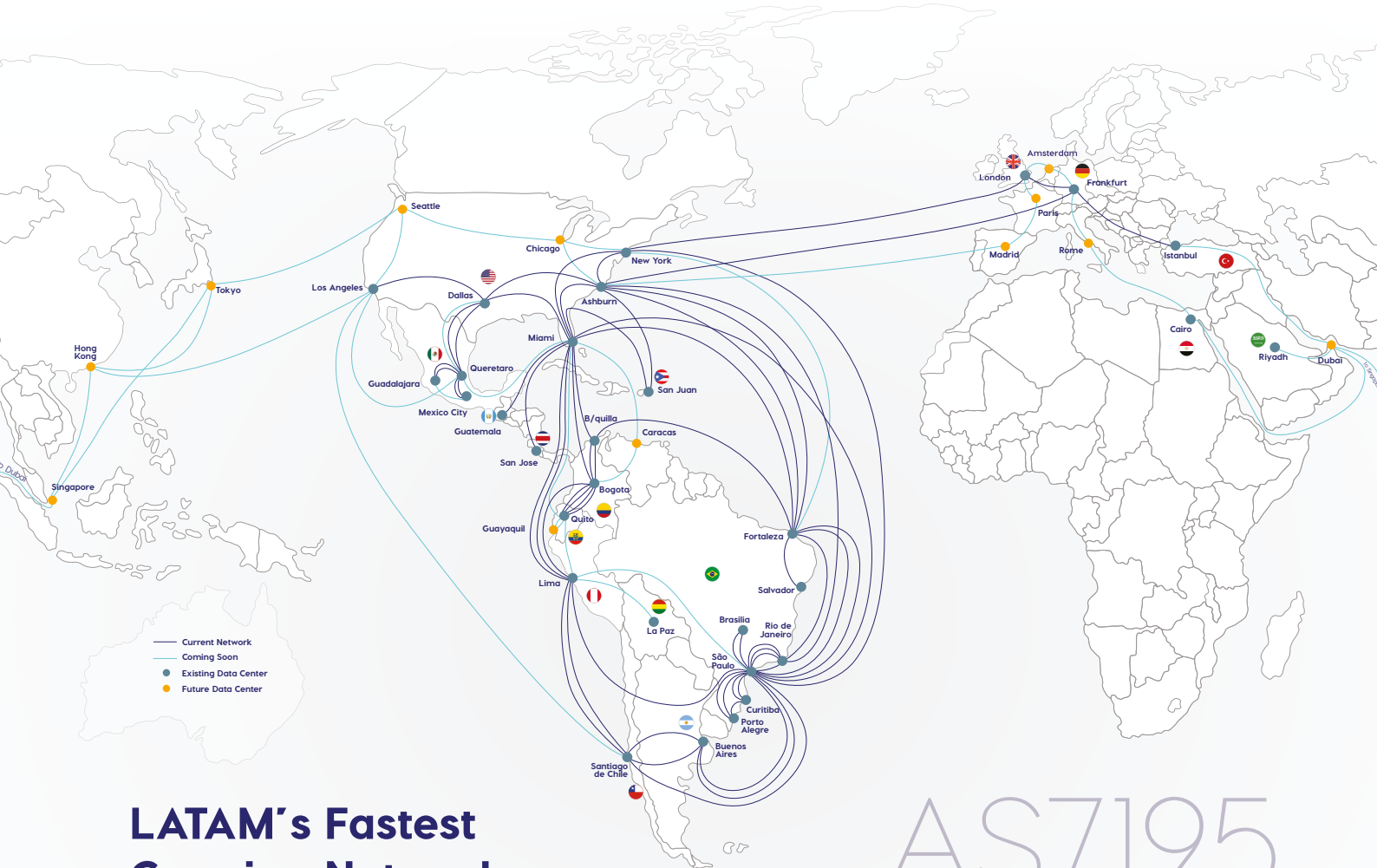
Strategic Consulting Partner



Cambridge Management Consulting (Cambridge MC) is an international consulting firm that helps companies of all sizes have a better impact on the world. Founded in Cambridge, UK, initially to help the start-up community, Cambridge MC has grown to over 150 consultants working on projects in 20 countries. Our capabilities focus on supporting the private and public sector with their people, process and digital technology challenges. What makes Cambridge Management Consulting unique is that it doesn't employ consultants—only senior executives with real industry or government experience and the skills to advise their clients from a place of true credibility. Our team strives to have a highly positive impact on all the organisations they serve. We are confident there is no business or enterprise that we cannot help transform for the better. Cambridge Management Consulting has offices or legal entities in Cambridge, London, New York, Paris, Tel Aviv, Singapore and Helsinki, with further expansion planned in the near future.

For more information visit: www.cambridgemc.com

Customized solutions in
Conectivity, Edge and Security
 for Latinamerica and the world.



LATAM's Fastest Growing Network

AS7195

4000+
 Network through Direct Connection

1st
 Most Connected Latin American Network

100
 TBs of Capacity

50+
 Data Centers

17
 Countries



✉ sales@edgeuno.com
 📺 in EdgeUno
 🌐 edgeuno.com

